

# Ryan Dean

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<b>Education</b>	<b>Massachusetts Institute of Technology</b> • S.B. Mechanical Engineering; Double minors in Management and Economics Coursework Including: Marketing People and Organization Intro to Programming	8/04-6/08	<b>Cambridge, MA</b>
<b>Consulting Experience</b>	<b>Altman Vilandrie &amp; Co.</b> <i>Analyst</i> • Developed national wirecenter level "Fair Share" model to aid several clients applying for broadband stimulus funds. Interpreted and summarized governmental NOFAs for clients. • Created business cases for Ethernet, EVDO and WiMax deployment to show that projects could only be completed with the aid of government subsidized grants. • Modeled revenue and cost projections for a mid-western telecom company's CLEC and towers business units as an input to determine where ~\$20M of discretionary spend should be allocated. • Performed regression analysis on 1.3 million customer records to determine likelihood of product switching. Aided in developing a strategy to target customers identified as most likely to migrate or churn. • Created marketing slogans targeting a major telecom company's SMB customers base.	9/08-Present	<b>Boston, MA</b>
	<b>A.T. Kearney</b> <i>Summer Business Analyst</i> • Developed 5 year model for manufacturing plant expansion based on forecasted revenue and product line expansion. • Improved workflow at two manufacturing facilities by recommending changes to the layout of printing and packaging machines on the plant floor.	5/07-8/07	<b>Cambridge, MA</b>
<b>Other Work</b>	<b>Lydian Wealth Management</b> <i>Summer Client Services Associate</i> • Primarily responsible for rebalancing client portfolios based on a Monte Carlo analysis. • Presented research on trends in day trading and technical analysis of stocks.	5/06-8/06	<b>Rockville, VA</b>
<b>Relevant Experiences</b>	<b>MIT Volleyball</b> <i>Assistant Coach</i> • Ran drills targeted at improving court awareness and decision making. • Assisted in captain leadership training and development.	7/03-Present	<b>Cambridge, MA</b>
<b>Skills</b>	• Extensive Microsoft excel modeling experience; Proficient with Microsoft Access; Knowledge of Python programming language • Experienced with research sites including SNL Kagan and Thomson One Banker		
<b>Interests</b>	• Gadgets, media and technology • Volleyball, Soccer, Kayaking, Snowboarding, Camping		